AFFINITY ACCOUNTING SERVICES

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INSIDE THIS ISSUE:

• Naughty or nice? Xmas tax checklist
• 600 Target in Random ATO Audits
• Affinity Wealth Services
• Merry Christmas!!
Naughty or nice? Xmas tax checklist

It’s that time of year again - what to do for the Christmas party for the team, customer gifts, gifts of appreciation for your favourite accountant (just kidding), etc., etc. Here are our top tips for a generous and tax effective Christmas season:

For your business

What to do for customers?
The most effective way of sharing the Christmas joy with customers is not necessarily the most tax effective. If, for example, you take your client out or entertain them in any way, it’s not tax deductible and you can’t claim back the GST.

There are specific rules designed to prevent deductions and GST credits from being claimed when the expenses relate to entertainment, regardless of whether there is an expectation of generating goodwill and increased business sales. Restaurants, a show, golf, and corporate race days all fall into the ‘entertainment’ category.

However, if you send your customer a gift, then the gift is tax deductible as long as there is an expectation that the business will benefit (assuming the gift does not amount to entertainment). Even better, why don’t you deliver the gift yourself to your best customers and personally wish them a Merry Christmas. It will have a much bigger impact even if they are not available and the receptionist tells them you delivered the gift.

From a marketing perspective, if your budget is tight, it’s better to focus on the customers you believe deliver the most value to your business than spending a small amount on every customer regardless of value. If you are going to invest in Christmas gifts then make it something people remember and appropriate to your business.

You could also make a donation on behalf of your customers (where your business takes the tax deduction) or for your customers (where they receive the tax deduction). Donations to deductible gift recipients (DGRs) above $2 are tax deductible and can make an active difference to a cause (see For you below).

What to do for your team?
Christmas is expensive. Some businesses simply can’t afford to do much because cashflow is too tight. Expectations are high so if you are doing something then its best not to exacerbate cashflow problems and take advantage of any tax benefits or concessions you can. Let’s have a look at the impact of your options.

Christmas parties
If you really want to avoid tax on your work Christmas party then host it in the office on a workday. This way, Fringe Benefits Tax (FBT) is unlikely to apply regardless of how much you spend per person. Also, taxi travel that starts or finishes at an employee’s place of work is exempt from FBT.

So, if you have a few team members that need to be loaded into a taxi after over indulging in Christmas cheer, the ride home is exempt from FBT.

If your work Christmas party is out of the office, keep the cost of your celebrations below $300 per person. This way, you won’t pay FBT because anything below $300 per person is a minor benefit and exempt. Be careful though as the $300 includes all the costs of the event so meals, drinks, entertainment, etc.

If the party is held somewhere other than your business premises then the taxi travel is taken to be a separate benefit from the party itself and any Christmas gifts you have provided. In theory, this means that if the cost of each item per person is below $300 then the gift, party and taxi travel can all be FBT-free. However, the total cost of all benefits provided to employees needs to be taken into account in determining whether the benefits are minor across the FBT year.
Just remember that if entertainment is provided to employees and an FBT exemption applies, you will not be able to claim tax deductions or GST credits for the expenses.

If your business hosts slightly more extravagant parties and goes above the $300 per person minor benefit limit, you will pay FBT but you can also claim a tax deduction for the cost of the event. Just bear in mind that deductions are only useful to offset against tax. So, if the business is paying no or limited amounts of tax, a tax deduction is not going to help offset the cost of the party.

**Christmas gifts for staff**

$300 is the minor benefit threshold for FBT so anything at or above this level will mean that your Christmas generosity will result in a gift to the Tax Office as well at a rate of 49%. To qualify as a minor benefit, gifts also have to be ad hoc - no monthly gym memberships or giving the one person multiple gift vouchers amounting to $300 or more.

Gifts of cash from the business are treated as salary and wages – PAYG withholding is triggered and the amount is subject to the superannuation guarantee.

Aside from the tax issues, think about what will be of value to your team. The most appreciated gift is the one that means something to the individual. Giving a bottle of wine to someone who doesn’t drink, chocolates to a health fanatic, or time off to someone with excess leave, isn’t going to garner much in the way of goodwill. A sincere personal message will often have a greater impact than a uniform gift.

**For you**

**Spread the joy with charitable gifts**

I have a relative who doesn’t need or want anything material and who is very socially aware. This Christmas I am gifting her a well in a third world country. And, to make sure there is something to open at Christmas, I plan on packaging the donation in a drinking bottle. Assuming the gift is made through a deductible gift recipient (DGR), then the donation of the well will be tax deductible - either for me or her - as it is the money equivalent of a well for projects of this type, not an actual well.

If I had made a donation and received something for that donation like a toy or raffle ticket, then it would not be tax deductible.

**600 Targeted in Random ATO Audits**

Back in June, the Australian Tax Office told a Parliamentary standing committee on tax and revenue that it was “considering” reintroducing random audits. Now the ATO has confirmed random audits will commence in 2016. The compliance program targeting 600 individuals and small businesses will focus on tax evasion and underreporting.

The stimulus for the reinvigorated approach appears to be advice from the ATO’s counterparts in Britain and the US noting that they could not truly estimate the level of non-compliance and tax evasion without random audits.

The ATO advised *Fairfax* that only a handful of the 600 individuals and businesses targeted will be physically audited where they found grounds to investigate further.

On a more positive note, 500,000 taxpayers have been contacted by the ATO advising that their tax returns will not be subject to further review. The pilot project is aimed at taxpayers with ‘straightforward’ affairs and taxable incomes of less than $180,000. The ‘certainty letter’ is an assurance that the ATO will not review the return unless there is evidence of fraud or deliberate avoidance.
Affinity Wealth Services

Due to strong demand, Affinity Wealth Services now have a permanent presence in our Norwest office.

Affinity Wealth Services provide dedicated financial planning services to clients, including those clients shared mutually with Affinity Accounting Services. Independently owned and independently licensed, you can be assured that the advice you receive is without the taint of association with larger financial institutions.

Affinity Wealth Services specialise in two streams of advice;

**Strategic Advice:**
‘Big picture’ strategic advice is the foundation of any financial plan. Affinity Wealth Services provide advice in areas such as retirement planning, whole-of-life capital modelling, superannuation contributions strategies, cash-flow management, debt reduction, age pension planning and estate planning (including inter-generational portfolio management).

**Active Portfolio Management:**
No matter where we are in the market cycle, investors should only hold an asset that represents good value. More simply, investors should unemotionally look to sell assets when they are expensive and buy assets when they are cheap. This necessarily involves an approach with more activity, discipline and conviction than what is offered by most industry funds, large institutions and traditional financial advisory firms, most of which typically adopt buy-and-hold (or set-and-forget) approaches.

Affinity Wealth Services believe in taking action as often as necessary, not according to a set review schedule. To facilitate this, Affinity Wealth Services agree an upfront risk framework with each client, and act within that framework throughout the course of the year, irrespective of whether clients are due a scheduled review.

Ben Graham is able to meet with you at Norwest, without obligation, to undertake a preliminary assessment of your needs and to help you better understand the services available. Ben is a CFP® qualified adviser, with additional graduate and post-graduate qualifications in Engineering and Finance, including various national and state dux awards. He has over a decade of experience in his field and is also a Fellow of the Financial Services Institute of Australasia.

To make an appointment with Ben, please contact (02) 8078 0888. Alternatively, email ben.graham@affinitywealth.com.au

**Merry Christmas**

“As we express our gratitude, we must never forget that the highest appreciation is not to utter words, but to live by them.”

John F. Kennedy’s words are just as pertinent now as in 1963. In uncertain times it’s more important than ever to embrace the spirit of the season. Share the joy. Be merciful and kind with your words and your actions. Make a difference. Be generous. Act with courage and grace. Be present. Make sure those you love know it and are able to bask in the glow of this knowledge.

We wish you the very best of the season and all the joy it brings. We look forward to working with you and helping you to navigate the challenges and opportunities ahead in 2016.

**Important:** This newsletter should not be considered advice. You should not act solely on the basis of information contained in this bulletin. Items herein are general comments only and do not constitute or convey advice per se. Also changes in legislation may occur quickly. It is recommended that formal advice should be sought before acting on any information contained herein. This newsletter is issued as a helpful guide to clients for their private information. Therefore it should be regarded as confidential and not be made available to any person without prior approval.